

AC – 28/03/2025

Item No. – 7.9 (N) (6ab) Sem. III & IV

As Per NEP 2020

University of Mumbai



Syllabus for Minor Vertical 2

Faculty of Commerce and Management

Board of Studies in Commerce

Second Year Programme - Minor in Commerce

Semester	III & IV	
Title of Paper	Sem.	Total Credits 4
I) Business Law – II : Sale of Goods Act	III	4
II) Fundamentals of Business : Introduction to Management		4
Title of Paper		Credits
I) Business Law – III : The Negotiable Instruments Act	IV	4
II) Fundamentals of Business : Introduction to Finance		4
From the Academic Year		2025-26

Sem. - III

Syllabus
B.Com. (Second Year)
(Sem.- III)

Title of Paper: Business Law-II :- The Sale of Goods Act 1930

Sr. No.	Heading	Particulars
1	Description the course : Including but Not limited to :	The course includes the formation of contract of sale and the terms associated with the Sale of Goods Act. It also includes the performance and suits for breach of contract under the Sale of Goods Act 1930
2	Vertical :	Minor
3	Type :	Theory
4	Credit:	4 credits
5	Hours Allotted :	60 Hours
6	Marks Allotted:	100 Marks
7	Course Objectives: (List some of the course objectives) <ol style="list-style-type: none">1. To help the students understand the basic concepts of Sale of Goods Act 1930.2. To help the students to understand the nuance of Performance and Breach of Contract.3. To make the students understand the object and significance of the Sale of Goods Act 1930.4. To make the students understand various provisions related to Damages, Remedy, Repudiation under the said Act.	
8	Course Outcomes: (List some of the course outcomes) <ol style="list-style-type: none">1. Learners will gain knowledge of The Sale of Goods Act 1930. (Understand)2. Learners would be able to identify the difference between Sale and agreement to sell and Conditions and Warranties(Analyze)3. Learners will be able to understand the duties of Buyer and Seller towards each other.4. Learners will know the Duties of Buyer and Seller & Rights of Unpaid Seller.5. Learners will be able to understand Suits for Breach of Contract and Remedies.(apply)	

9 **Modules:-** Per credit One module created

Module 1: The Sale of Good Act Formation and Terms (S1- S10)

Unit I Formation of the Contract and Terms (S1-S6)

- Concept (S.1), Definitions (S.2), Sale and Agreement to Sell (S.4),
- Distinguish between Sale and Agreement to Sell, Contract of sale how made (S.5), Existing or future goods (S.6)

Unit II Concepts and Ascertainment (S7-S10)

- Goods perishing before making of contract (S.7), Goods perishing before sale but after agreement to sell (S.8)
- Ascertainment of price (S.9), Agreement to sell at valuation (S.10).

Module 2 Conditions and Warranties (S11- S20)

Unit I Conditions and Warranties

- Stipulations as to time (S.11), Condition and warranty (S.12) Concept of Condition and Warranty, Types of Conditions and Warranties.
- When condition to be treated as warranty (S.13), Implied undertaking as to title, etc. (S.14)

Unit II Specific Sale

- Sale by description (S.15), Implied conditions as to quality or fitness (S.16), Sale by sample (S.17)
- Goods must be ascertained.(S 18), Property passes when intended to pass. (S 19) Specific goods in a deliverable state. (S 20)

Module 3 Performance of Contract (S31- S50)

Unit I Performance of Contract

- Duties of seller and buyer (S.31), Delivery (S. 33), Effect of part delivery. (S 34)
- Rules as to delivery (S.36), Instalment deliveries. (S 38), Risk where goods are delivered at distant place (S. 40)

Unit II

- Buyer's right of examining the goods (S.41), Acceptance (S.42), Liability of buyer for neglecting or refusing delivery of goods (S.44)
- "Unpaid seller" defined (S.45), 46. Unpaid seller's rights (S.46), Seller's lien (S.47), Right of stoppage in transit (S.50).

Module 4 Breach of Contract (S55- S64)

Unit I Suits for Breach of the Contract

- Suit for price (S.55), Damages for non-acceptance (S.56), Damages for non-delivery (S.57)
- Specific performance (S.58), Remedy for breach of warranty (S.59), Repudiation of contract before due date (S.60),

Unit II Special Damages and Auction Sale

- Interest by way of damages and special damages (S.61), Exclusion of implied terms and conditions(S.62)
- Reasonable time a question of fact (S.63), Auction sale (S.64)

10 Reference Books:

1. The Sale of Goods Act 1930 – Bare Act
2. Law of Sale of Goods and Partnership: A Concise Study by Dr. Nilima Chandiramani, Shroff Publishers.
3. The Sale of Goods Act: P. Ramanatha Aiyar, University Book Agency.
4. Avatar Singh's – Law of Sale of Goods.

11 Internal Continuous Assessment: 40%**External, Semester End Examination
60% Individual Passing in Internal
and External Examination****12 Continuous Evaluation through:**

Quizzes, Class Tests, presentation, project, role play, creative writing, assignment etc.(at least 4)

Exam Pattern (External Examination)		
Total Marks: 60		4 Credits
Time: 2 Hours		
Answer the Following Question		
Q. 1 Answer the Following Questions. (Any One)		10 x 1 = 10
a)		
b)		
Q. 2 Answer the Following Questions. (Any One)		10 x 1 = 10
a)		
b)		
Q. 3 Answer the Following Questions. (Any One)		10 x 1 = 10
a)		
b)		
Q. 4 Answer the Following Questions. (Any One)		10 x 1 = 10
a)		
b)		
Q. 5 Short Notes (Any Four)		5 x 4 = 20
a)	e)	
b)	f)	
c)	g)	
d)	h)	
Exam Pattern (Internal Examination)		Marks
Total 40 Marks		
1. Class Test		10 Marks
2. Assignment		10 Marks
3. Presentation		10 Marks
4. Group Discussion		10 Marks
5. Quiz		10 Marks
6. Case Study		10 Marks
Note: 1. Any Four out of the above can be taken for the internal Assessment. 2. The internal Assessment shall be conducted throughout the Semester. 3. Field visit can be arranged.		