

IQAC & STUDENT'S COUNCIL OF JES COLLEGE OF COMMERCE SCIENCE & INFORMATION TECHNOLOGY

In Association with

MBTLA Academy

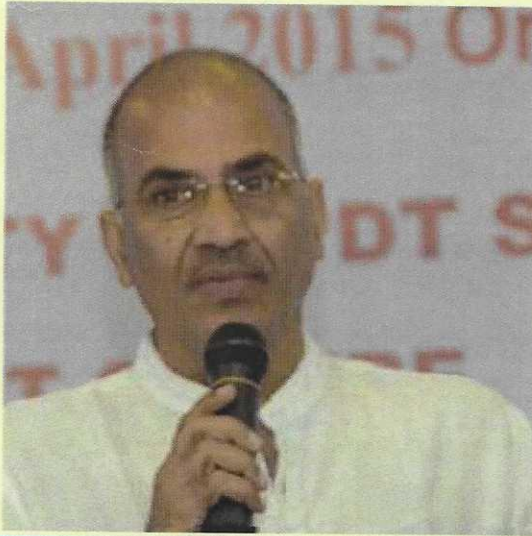
is Organising

Skill Development Programme on

"Udyojakta Demystified: Anyone Can"

Entrepreneurship Development Training

DATE: 1st November 2022 TIME: 8.00 a.m onwards OFFLINE



Mr. B.R. Venkatesh Ms. Tejaswini Venkatesh

Entrepreneurship Promoters

Organising Committee

Dr. Prashant Shelar (Principal)

Prof. Sunita Sharma (IQAC Co-ordinator)

Ms. Pragati Yerunkar (Student's Council Incharge)

Venue: College Hall



Prashantar



JOGESHWARI EDUCATION SOCIETY
JES COLLEGE OF COMMERCE &
INFORMATION TECHNOLOGY

Caves Road; Arvind Gandbhir Campus; Opp. Rly. Stn.; Jogeshwari (East); Mumbai 400060.

Activity Report

Association / Department / Cell:	I QAC & Student Council
Event / Theme of event:	Entrepreneurship Development Programme.
Event Committee In-charge:	Prof. Sunita Sharma & Ms. Pragati
Spokesperson / Collaborative agency:	MBTLA
Date / Time:	1 st Nov - 5 th Nov, 2022.
Venue / Platform:	Offline
Objective:	<ul style="list-style-type: none">* To let students know that there is another option to hunting for work - Self Employment* To creatively think what business they could start after Graduating.
Outcome:	<ul style="list-style-type: none">* The Business Plan Competition encouraged students to present their ideas of business which could be taken up by them.* Helped to develop team work.* To know what all needs to be done to start a new venture.
Target Audience:	First Year Commerce Students = 27
No. of Beneficiaries:	27
Feedback:	-



REPORT OF ENTREPRENEURSHIP DEVELOPMENT PROGRAMME – SKILL DEVELOPMENT PROGRAMME

The Entrepreneurship Development Programme(EDP) was conducted from 1st Nov – 5th Nov 2022.

It was a 40 hours Skill Development Programme which included sessions on:

1. Ice Breaker and Networking
2. Enterprise, Entrepreneur and Entrepreneurship
3. Demystifying Business (IDEAS)
4. Business Communication (Negotiation Activity)
5. Types of Business
6. Importance of Controls in Business specially Cash Book
7. How to Prepare and Develop Business Plan
8. Idea Generation – General Observation
9. Idea Generation – BOSS – Business Opportunity Search and Scan
10. Market Research – How to do and Achieve Result.
11. Costs in Business
12. Advertising & Promotion
13. Profit & Loss Statement and Break – Even Analysis
14. How to Take Care of Customers (CRM)
15. 5Ps of Marketing
16. Cash Flow Statement and its Importance
17. Strategies in Implementation for success
18. Virtual Market
19. Financials in Business
20. Value Chain, Backward and Forward Integration
21. Financial Literacy
22. Business Plan Presentation and Competition.

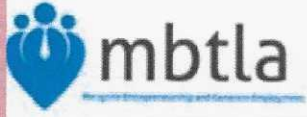
In Business Plan Competition 27 students participated. Business Plans were presented by 5 groups. The judges for the competition were – Mr. Kiran Kamanth Secretary Management Committee and Mr Manoj Phene Chairman Management Committee. The Prize winners were 1stPrize -Glowmance Team (Nikita &Group) cash prize Rs. 500/- each and 2ndPrize was won by Five Ace's (Rajkumar & Group) cash prize awarded Rs 300/ each.

On 5thNovember 2022, all 27 participants went to Crawford Market for Market Survey.



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Skill Development Programme on *"Udyojakta Demystified: Anyone Can"* Entrepreneurship Development Training



1st Nov - 5th Nov 2022

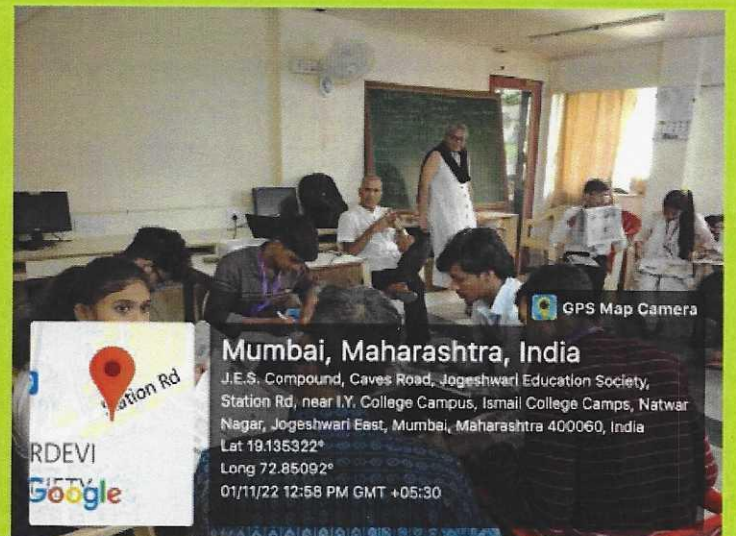
GPS Map Camera



GPS Map Camera



Mumbai, Maharashtra, India
 B Wing, Station Rd, Ismail College Camps, Natwar Nagar,
 Jogeshwari East, Mumbai, Maharashtra 400060, India
 Lat 19.135308°
 Long 72.850885°
 03/11/22 10:35 AM GMT +05:30



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Mumbai, Maharashtra, India
 J.E.S. Compound, Caves Road, Jogeshwari Education Society,
 Station Rd, near I.Y. College Campus, Ismail College Camps, Natwar
 Nagar, Jogeshwari East, Mumbai, Maharashtra 400060, India
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Mumbai, Maharashtra, India
 J.E.S. Compound, Caves Road, Jogeshwari Education Society,
 Station Rd, near I.Y. College Campus, Ismail College Camps, Natwar
 Nagar, Jogeshwari East, Mumbai, Maharashtra 400060, India
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 Long 72.850917°
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BUSINESS PLAN COMPETITION

Organised By
IQAC & Student Council

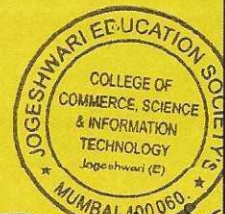
4th November 2022



1st Prize: Team Glowmance
(Nikita & Group)



2nd Prize: Five Ace's
(Rajkumar & Group)



Rishabh

Felicitation Of Entrepreneurship Promoters Mr. B.R.Venkatesh & Ms .Tejaswini by Management & Principal of JES College



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GPS Map Camera

Mumbai, Maharashtra, India



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Mumbai, Maharashtra, India

B Wing, Station Rd, Ismail College Camps, Natwar

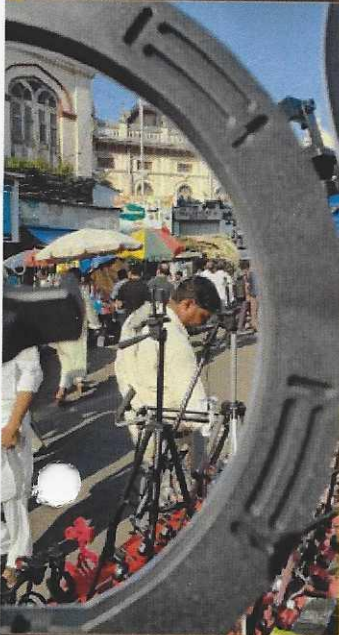


GPS Map

Mumbai, Maharashtra, India

B Wing, Station Rd, Ismail College Camps, Natwar
Jogeshwari East, Mumbai, Maharashtra 400060, In

Projects presented by students on their Business Plan. Marketing Research conducted incorporated.



SHRI SHWARI EDUCATION SOCIETY'S
COLLEGE OF
COMMERCE, SCIENCE
& INFORMATION
TECHNOLOGY
MUMBAI (INDIA)



5th Nov,
2022



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**Jogeshwari Education Society's
JES COLLEGE OF COMMERCE,
SCIENCE & INFORMATION TECHNOLOGY
(AFFILIATED TO MUMBAI UNIVERSITY)**

Attendance Sheet

Name of the Activity : Entrepreneurship Development Programme (EDP)

Organising Committee : IQAC & Student's Council

Resource Person : Mr. BR Venkatesh.
Mrs. Tejaswini Venkatesh.

ROLL NO.	NAME OF THE CANDIDATES	M/F	CLASS	SIGNATURE OF THE CANDIDATES			
				1st Nov	2nd Nov	3rd Nov	4th Nov
1	NAVAM PRASHANT KAREKAR	M	FYBCOM-A	<i>Navam</i>	<i>Navam</i>	<i>Navam</i>	
2	NISHAD FIROZ KHAN	F	FYBCOM-A	<i>Nishad</i>	<i>Nishad</i>	<i>Nishad</i>	
3	SAHIL SANTOSH SANE	M	FYBCOM-B	<i>Sahil</i>	<i>Sahil</i>	<i>Sahil</i>	
4	ANKATESH MAHADEO SAWANT	M	FYBCOM-B	<i>Ankatesh</i>	<i>Ankatesh</i>	<i>Ankatesh</i>	
5	AMIT RAMJATAN VARMA	M	FYBCOM-B	<i>Amit</i>	<i>Amit</i>	<i>Amit</i>	
6	SOHAN SATYAWAN PAWAR	M	FYBCOM-B	—	—	—	
7	AASHA AMIT PANDIT	F	FYBCOM-B	—	—	—	
8	AASHA AMIT PANDIT	M	FYBCOM-B	—	—	—	
9	POOJA OMPRAKASH GUPTA	F	FYBCOM-B	—	—	—	
10	DHIRAJ SOHAN MALI	M	FYBMS	<i>Dhiraj</i>	<i>Dhiraj</i>		
11	SHAIKH MOHD HAMZA NIYAZ AHMED	M	FYBMS	—	—	—	
12	NOOPUR PARAG GURAV	F	FYBMS	<i>Noopur</i>	<i>Noopur</i>	<i>Noopur</i>	
13	SAHIL VINOD DESAI	M	FYBMS	<i>Sahil</i>	<i>Sahil</i>	<i>Sahil</i>	
14	AAYUSH RAMESH GUPTA	M	FYBMS	—	—	—	
15	PURVESH PRAFUL TAWDE	M	FYBMS	<i>Purvish</i>	<i>Purvish</i>	<i>Purvish</i>	
16	KULDEEP PREMPRAKASH JAISWAR	M	FYBMS	<i>Kuldeep</i>	—	—	
17	TUSHAR TARA BOHARA	M	FYBMS	—	—	—	
18	RAJ SATYANARAYAN GUPTA	M	FYBMS	<i>Raj</i>	<i>Raj</i>	<i>Raj</i>	
19	DEVANGANA SURENDRA GUPTA	F	FYBMS	<i>Devanga</i>	<i>Devanga</i>	<i>Devanga</i>	
20	NIKITA SANTOSH GUPTA	F	FYBMS	<i>Nikita</i>	<i>Nikita</i>	<i>Nikita</i>	
21	BHANU SHIVMOHAN YADAV	M	FYBSCIT	<i>Bhanu</i>	<i>Bhanu</i>	<i>Bhanu</i>	
22	SAYYAD BILAL AHMAD JAWAD HUSSAIN	M	FYBSCIT	<i>Sayyad</i>	<i>Sayyad</i>	<i>Sayyad</i>	
23	ATHARVA SANJAY BHALERAO	M	FYBSCIT	<i>Atharva</i>	<i>Atharva</i>	<i>Atharva</i>	<i>Atharva</i>
24	FAIZAN ISMAIL SHAIKH	M	FYBSCIT	<i>Faizan</i>	<i>Faizan</i>	<i>Faizan</i>	
25	OMKAR DEEPAK ZORE	M	FYBSCIT	<i>Omkar</i>	<i>Omkar</i>	<i>Omkar</i>	
26	RANI RAMAKANT KANKI	F	FYBSCIT	—	—	—	
27	VIRAJ VILAS GHADGE	M	FYBSCIT	<i>Viraj</i>	<i>Viraj</i>	<i>Viraj</i>	
28	NIKITA VIKAS PAWAR	F	FYBSCIT	<i>Nikita</i>	<i>Nikita</i>	<i>Nikita</i>	
29	PRIYANSHU MAHENDRA TIWARI	M	FYBSCIT	<i>Priyanshu</i>	<i>Priyanshu</i>	<i>Priyanshu</i>	
30	SANJANA NARENDRA VARMA	F	FYBSCIT	<i>Sanjana</i>	<i>Sanjana</i>	<i>Sanjana</i>	

Rajkumari Kamlesh Singh

M FYBcom.B

Rajkumari Kamlesh Singh



31	RAHUL SANDEEP NARVEKAR	M	FYBSCIT	Rahul	Rahul	Rahul	
32	VIVEK HEMANT GUPTA	M	FYBSCIT	Vivek	Vivek	Vivek	
33	ATHARVA S. JAIPAPKAR	M	FYBSCIT	Atharva	Atharva	Atharva	
34	GAURAV PARAS JAIN	M	FYBSCIT	Gaurav	Gaurav	Gaurav	
35	MOHAMMED FARHAN SULTAN ALI SHAIKH	M	FYBSCIT	Farhan	Farhan		



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Resource Person :

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2	NISHAD FIROZ KHAN	F	FYBCOM-A	<i>Nishad</i>
3	SAHIL SANTOSH SANE	M	FYBCOM-B	<i>Sane</i>
4	ANKATESH MAHADEO SAWANT	M	FYBCOM-B	<i>Awant</i>
5	AMIT RAMJATAN VARMA	M	FYBCOM-B	<i>Amit</i>
6	RAJKUMAR KAMLESH SINGH	M	FYBCOM-B	<i>Rajkumar</i>
7	DHIRAJ SOHAN MALI	M	FYBMS	<i>Dhiraj</i>
8	NOOPUR PARAG GURAV	F	FYBMS	<i>Noopur</i>
9	SAHIL VINOD DESAI	M	FYBMS	<i>Sahil</i>
10	PURVESH PRAFUL TAWDE	M	FYBMS	<i>Purvish</i>
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18	OMKAR DEEPAK ZORE	M	FYBSCIT	<i>Omkar</i>
19	VIRAJ VILAS GHADGE	M	FYBSCIT	<i>Viraj</i>
21	NIKITA VIKAS PAWAR	F	FYBSCIT	<i>Nikita</i>
21	PRIYANSHU MAHENDRA TIWARI	M	FYBSCIT	<i>Priyanshu</i>
22	SANJANA NARENDRA VARMA	F	FYBSCIT	<i>Sanjana</i>
23	RAHUL SANDEEP NARVEKAR	M	FYBSCIT	<i>Rahul</i>
24	VIVEK HEMANT GUPTA	M	FYBSCIT	<i>Vivek</i>
25	ATHARVA S. JAITAPKAR (Sunil)	M	FYBSCIT	<i>Atharva</i>
26	GAURAV PARAS JAIN	M	FYBSCIT	<i>Gaurav</i>
27	MOHAMMED FARHAN SULTAN ALI SHAIKH	M	FYBSCIT	<i>Farhan</i>



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Certificate of Recognition

MBTLA Udyojakata Kaushal Vikas Sanstha
Recognises

BHANU SHIVMOHAN YADAV from FYBSCIT

for having Successfully Participated in the Skill Development Training Programme "ENTREPRENEURSHIP DEVELOPMENT PROGRAMME "

Organized by Department of IQAC & Student's Council of
JES College of Commerce Science & Information Technology
from **1st November, 2022 to 4th November, 2022**

Pragati

Ms. Pragati Yerunkar

Student Council Incharge

JES College

Sunita

Dr Sunita Sharma

IQAC Co-Ordinator

JES College

Tejaswini

Mrs. Tejaswini Venkatesh

Director

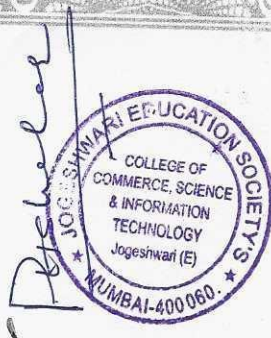
MBTLA Academy

Prashant

Dr Prashant Shelar

Principal

JES College





JOGESHWARI EDUCATION SOCIETY'S

JES COLLEGE OF COMMERCE, SCIENCE & INFORMATION TECHNOLOGY

(Affiliated to University of Mumbai)

Caves Road, Arvind Gandbhir Campus, Opp. Rly. Stn., Jogeshwari (E), Mumbai - 400 060.

Tel. : 2824 5527 / 2824 0088 • E-mail : jescollegecom@gmail.com

Ref. No: JES/IQA/021/22-23

To

Ms. Tejaswini Venkatesh

Co - Founder

MBTLA Academy

B-11, Nav Prabhat, Sant Janabai Marg

Vile Parle East, Mumbai - 400057

5th November, 2022

Subject: Letter of Appreciation

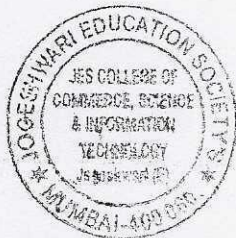
Respected Madam,

The Management, Principal and Staff of JES College of Commerce Science & I.T. like to thank you for accepting our request to help our students with Entrepreneurship Development Programme (EDP). You willingly accepted our request and have conducted the programme from 1st November 2022 to 5th November 2022 in the syllabus of 40 hours of input* on skill and confidence building, mentoring students in their respective skills.

*Syllabus / Curriculum

1. Ice Breaking and Networking
2. Enterprise, Entrepreneur and Entrepreneurship
3. Demystifying Business (IDEAS)
4. Business Communication (Negotiation Activity)
5. Types of Business
6. Importance of Controls in Business specially Cash Book
7. How to Prepare and Develop Business Plan
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20. Financials in Business
21. Value Chain, Backward and Forward Integration
22. Business Plan Presentation and Competition

Regards,



Prashant H Shelar

Dr. Prashant H Shelar

Principal